

Outcomes of the Africa Oil & Gas Local Content Sustainability Summit

African petroleum producing countries came together to focus on the transfer of the technologies, the human resources and local supplier development to address the inefficient redistribution of oil wealth and the many conflicts that ensue.

Themed “Shaping the Future through Sustainable Local Content Policies”, the ALC 2019 3rd Africa Oil and Gas Local Content Sustainability Summit held in Accra on the 10th and 11th of October 2019 was attended by a high-level delegation of oil and gas stakeholders. Over 150 participants, 5 exhibitors, 34 speakers from 19 countries were in attendance at the Movenpick Ambassador Hotel, Accra. Endorsed and supported by the Ministry of Petroleum Ghana, Ghana Petroleum Commission and Ghana National Petroleum Corporation the two-day event marked a major success for AMETrade and African Petroleum Producers Organization (APPO).

The summit involved seven sessions covering: Sustainable Local Content Policies and Implementation Strategies and Challenges, Industry Perspective and Experiences: Corporate Strategies For Meeting Local Content Requirements In African Countries, NOC Session Focus By the SNPC Group, Panel Discussion on New Emerging Producers; Local Content Implementation Strategies and Challenges in the Oil & Gas Industry, Regional Content Promotion For Regional Market Development, Country Experience Of Local Content Monitoring and Implementation Mechanisms to Boost National Industry Participation, International Experiences In the Implementation Of Sustainable Local Content Policies and Strategies and Lessons for Africa, Private Sector Experiences On Sustainable Local Content Policy Implementation: Inspiring Stories from Local Enterprises and Strategies For Financing SMESs and Local Enterprises Engaged In Local Content Projects In Oil and Gas Projects

Organized by AMETrade and Supported by: Lonadek, Invest in Africa (IIA), Upstream Petroleum Service Providers Association of Ghana (UPSPAG), Ghana Oil and Gas Service Providers Association (GOGSPA), German Industry and Commerce in Ghana (AHK Ghana), Global Business Reports (GBR) Ghana the event recorded serious deliberations at the highest level required for the fine-tuning of Africa's Hydrocarbon Optimization Strategic Roadmap.

Commencing with the welcome speeches by: Mahad Ahmed, Managing Director AMETrade and Mahaman Laoun Gaya, Secretary General of APPO, key note addresses from CEO, GPC; CEO, GNPC and Minister of Energy, Ghana the event consistently delivered on thought provoking insights around local content sustainability.



In his welcome speech, Mr. Gaya listed other benefits to African national economies through oil and gas activities, in addition to the payment of taxes and royalties received by our countries as: “developing a local industrial fabric, creating and developing infrastructure, creating jobs and wealth, reducing unemployment, training, economic growth and development, as well as profits that have been lacking in our countries since the beginning of oil exploitation in Africa more than half a century ago”.

African producing countries were enjoined to focus on the transfer of the technologies, the human resources and local supplier development to address the redistribution of oil wealth which is inefficient, not to mention the many conflicts that ensue.

For most of the 50 out of 54 countries in Africa that produce hydrocarbon, rebalancing their excessive dependence on hydrocarbons and restructurizing to mature from mono-oil economies to African countries with diversified economies was communicated as a major challenge. APPO's commitment to promoting agriculture and food security while using hydrocarbon as a catalyst for development was succinctly put.

Presenters from UPSPAG, USAID, UNCTAD, SNPC, APPO, AEMI, NCDMB, SFP, Tullow Oil, Uganda National Oil Company (UNOC), PetroFund, NipeX, Ghana Petroleum Commission (GPC), ANP, Norwegian Embassy In Ghana, LADOL, Zeal Environment Technologies, Barclays, ABE, Engineering, Stresser Engineering and Construction enriched the participants with issues, concerns and challenges faced in Africa's hydrocarbon sector and how local content strategies are best being tackled.

Burning concerns that are being addressed in furtherance of deliberations in Angola and Ghana, include:

1. Setting the 2030 Objectives for Africa and member APPO Countries
2. Benefits of Regional Projects and the business case for sustainable Local Content implementation.
3. Holistic strategies for wealth and job creation – Mitigation of Supply Chain constraints
4. Positioning Africa's Hydrocarbon initiatives to achieve SDG's
5. Designing Hydrocarbon Projects and Activities as a Catalyst for National Development and Socio-Economic Transformation
6. Revisiting laws, contracts, agreements to prioritize and harmonise critical needs in individual Countries while focusing on the goals of the Continent and her Regions.
7. Analysing the Technical Risk to the investors such as: Digital Transformation, Zero-Carbon emission, Electrification, Cheaper Non-Conventional Sources of Energy, Shale Oil, Excess Refining Capacity etc.
8. Analysing the Non-Technical Risk to the investors such as: Leadership gaps, unstable political and economic climate, corruption, lack of transparency, security
9. Growing African Multinationals and Transgenerational Businesses on the back of a Catalyst Hydrocarbon industry.
10. Understanding collaboration to create direct and indirect jobs, businesses and opportunities.
11. Tackling Environmental Degradation.
12. Optimizing Africa's Human Capital as a National, Regional and Global Asset



13. Global Competitiveness through Costs Reduction by sharing resources and facilities
14. Focused Stakeholder initiatives as a social license to operate.

With the Republic of Angola having the privilege of organizing the first two editions of the important Africa Oil and Gas Local Content Sustainability Summit event in November 2016 and November 2018 and Ghana hosting the 3rd in October 2019, we look forward to the 4th to be hosted by the Republic of Congo in 2020.



With His Excellency Mr. Denis Sassou N'guesso, President of the Republic, Head of State Congo embarking on the second phase of promotion of the open blocks of our mining domain (Congo License Round Phase II 2018-2019), Congo is well positioned to increase production from emerging new fields. This Phase II bid round involves five (5) blocks in the shallow offshore, five (5) blocks in the deep and ultra-deep offshore, three (3) onshore blocks in the Coastal Basin and five (5) onshore blocks in the Cuvette Basin.

AMETrade continues to stimulate strategic conversations around the highest-level of Government, APPO, Investors, Financiers, IOCs, NOC, Hydrocarbon Parastatals, Legislators, NGOs, Stakeholders etc. For a Sustainable Development and energy security to be achieved in Africa, the conversation around global best practices, asset optimization, HSSE must be kept on the front-burner of discussion, planning and execution. 